

Expenditure and Prescriptions 2015-16.

Table16(b): Top 20 Responsible Persons by Market Share (Scripts), 2015-16.

Section 85 only; incl. Drs Bag

Rank	Responsible Person	Script Volume	Government Cost	Total Cost	Percentage of Total Scripts	Derived Ex-manufacturer Sales
1	Alphapharm Pty Ltd	29,952,583	\$398,565,938	\$553,088,554	14.40%	\$217,891,880
2	Apotex Pty Ltd	29,000,832	\$388,636,963	\$538,376,559	13.94%	\$217,122,190
3	Aspen Pharmacare Pty Ltd	16,854,712	\$239,182,719	\$325,370,292	8.10%	\$128,171,487
4	Pfizer Australia Pty Ltd	13,568,550	\$606,521,783	\$725,753,195	6.52%	\$543,344,640
5	Astrazeneca Pty Ltd	13,074,617	\$458,167,408	\$574,624,161	6.29%	\$406,659,898
6	Sandoz Pty Ltd	12,496,520	\$173,807,370	\$242,522,450	6.01%	\$102,813,010
7	Sanofi-Aventis Australia Pty Ltd	10,263,718	\$353,904,865	\$415,628,733	4.93%	\$284,730,866
8	Merck Sharp & Dohme (Australia) Pty Ltd	8,754,705	\$359,218,385	\$448,923,007	4.21%	\$328,707,730
9	Glaxosmithkline Australia Pty Ltd	7,758,375	\$246,765,085	\$316,225,343	3.73%	\$219,500,279
10	Boehringer Ingelheim Pty Ltd	6,011,339	\$209,008,280	\$249,730,170	2.89%	\$174,232,661
11	Servier Laboratories (Aust)pty Ltd	4,387,136	\$70,059,474	\$98,715,345	2.11%	\$49,891,041
12	Fawns & Mcallan Proprietary Limited	4,238,417	\$55,833,925	\$75,360,998	2.04%	\$28,605,470
13	Mundipharma Pty Limited	4,188,372	\$180,288,288	\$208,330,591	2.01%	\$137,005,643
14	Bgp Products Pty Ltd	3,528,620	\$80,930,265	\$108,616,671	1.70%	\$66,806,203
15	Novartis Pharmaceuticals Australia Pty Limited	3,505,261	\$797,915,017	\$830,219,127	1.69%	\$744,453,958
16	Arrow Pharma Pty Ltd	2,998,836	\$32,452,694	\$51,382,078	1.44%	\$18,339,275
17	Bayer Australia Ltd	2,722,510	\$389,843,610	\$420,147,469	1.31%	\$361,895,143
18	Amneal Pharmaceuticals Pty Ltd	2,523,404	\$34,985,006	\$48,677,454	1.21%	\$20,097,788
19	Janssen-Cilag Pty Ltd	2,488,876	\$328,786,435	\$348,723,675	1.20%	\$298,359,919
20	Alcon Laboratories (Australia) Pty Ltd	2,312,750	\$41,257,051	\$53,418,100	1.11%	\$27,587,092
	Top 20 (total)	180,630,133	\$5,446,130,560	\$6,633,833,970	86.85%	\$4,376,216,171
	Others (total)	27,359,856	\$2,518,774,844	\$2,725,276,571	13.15%	\$2,280,919,112
	Total	207,989,989	\$7,964,905,404	\$9,359,110,541	100.00%	\$6,657,135,284

Notes:

"Others" contains some scripts where the manufacturer is unknown.

Total Cost includes cost to the patient and cost to the government.